## **2010 Indiana State Fair Reflections**

It is absolutely thrilling to watch brethren develop their witnessing skills. This was my highlight. Talented brethren who love to witness surrounded me. There were good conversations.

One couple remembered me from the Printer's Row witness effort in Chicago. They bought a set of volumes there. Others remembered us from last year. (This happened often...) Lydia, our neighbor, sat near our booth and read her magazines, but don't be fooled by the decoy of reading. She listened to everything that was being said. I walked away from the booth for a moment only to return and there was Lydia, leaning over the divider curtain, talking to two women about the set of volumes, describing what was in them! As soon as I returned she said, "Mark, I tried to explain what was in the books, but I don't do it as well as you do." Both women bought a set! Lydia said all the right words apparently, because I said very little. I think Lydia felt good she could help us.

One woman was interested in Israel. She took a stack (20-?) of the **Herald Israel 60th Anniversary** issue to use as a study with her small group.

State Fair workers bought volumes last year. One mentioned that she gave a set to her pastor. He uses them for his sermons! (How long that will continue?) She bought another set. Many were taken aback at the special fair price of \$5 for the set (individual books or the single volume). You can't buy a sandwich at the fair for \$5... they're \$7-8! This was made possible by the generous financial support of brethren that subsidized the costs to allow this special pricing. (Thank you all for this help!)

I enjoyed giving more than was expected... someone would buy a set, we'd toss in a highlighter, a free-bee, and sometimes a DVD... then we'd direct them to the literature rack and they'd start filling up their bag with articles or magazines they found interesting... all for the price of the set. *They were so thrilled* at getting so much for so little. You could see them beaming in their smiles! They were so happy to have come to the booth! This didn't happen just once, but many times. Always offer them more than they expect... the phrase "exceeding expectations" came to mind often... the truth does this!

Brethren participating from different congregations were actually a good feature. Many Christians don't know many from other congregations or many in their own. Here we had quite a mix of representatives... and all in harmony with this effort. As the brethren changed shifts it happened so smoothly. The transitions were seamless. Brethren would pick up right where the previous brethren left off. The neighbors watched in amazement that everyone was familiar with the literature, had the same enthusiasm for the message and even though the brethren came from different congregations knew each other as friends and like family. Amazing. We may all have different **avocations**, but we share the same **vocation**. I have often used that comparison from the Sixth Volume in witnessing. It's a great lesson.

The brethren had freedom to present the truth in a way that was most comfortable. You could

present the 7-in-1, the 1st Volume paperback, the individual Volume set. If you wanted to rearrange the layout of the table... do it. It's ok. That was how different brethren felt comfortable in their presentations. If you want to play a DVD on your computer... do that, too. If you want to emphasize one approach over another... do that. I'm glad the brethren just made themselves at home. The truth has something for everyone... those searching as well as those serving.

### Manna comment for August 24 seems to really fit right here...

"AS we come to consider this beautiful expression of the Lord's sentiments with reference to the church, we catch a glimpse of the glory of the blessed oneness of the divine family. It is a oneness of purpose, a oneness of confidence, a oneness of sympathy, a oneness of love, a oneness of honor, and a oneness of mutual possession. This oneness our Lord described as already existing between Himself and the Father, but so far as His disciples are concerned it was and still is prospective; and its full accomplishment is the ideal goal toward which we are taught to aspire."

I felt this at this event.

30 brethren served at the Indiana State Fair this year. They travelled hours to get there to participate... some for only one day. There were many more brethren who participated from a distance... providing literature and DVDs, providing funds, providing encouragement and interest, working on the banner, setting up, tearing down the booth, finding the motel rooms (which were absolutely great!), and all the many small efforts that no one notices, but we all know make such an effort run smoothly. It was a great group effort and an honor to have had a part in it.

Br. Mark Kandel

My greatest blessings during the ISF were listening and watching the brethren. Each in their unique way reached out to people with all their heart, mind and strength. I could see their deep love for the Truth and their strong desire to bless the families of the earth. The brethren are, indeed, precious Jewels. "Reaping all day were the virgins fair, patiently toiling in faith and prayer. Seeking the wheat from the dawn till night, Jewels to shine in the morning light."

My week began with an unforgettable reminder that God was in charge. As I rolled the loaded dolly across the parking lot, I heard a voice calling, "Lady....Lady!!!" I turned. About 200 feet behind me a young couple ran up to me. "Are these yours?" They had my cell phone, the fair tickets and badges for the week's workers, and my hotel room keys...that had fallen out of my purse. I melted and thanked them, calling them "angels" from the Lord. Can you imagine how the week could have been?

Every day henceforth I found I was either losing, forgetting or breaking something (including my glasses and cell phone). A constant reminder that the Heavenly Father was in control..."O ye of little faith."

The most memorable experience was a young man who excitedly ran up to the booth, thumbing through the 7-in-One. He kept saying, "This author is a genius!" He had purchased the book the previous year and loved it. He said, "This is REALLY DEEP! I have to read it slowly over and over." I told him about the classes in the area and encouraged him to study with others and how we study as individuals as well as in class meetings.

Two young men looked over the books and chart. Finally one asked, "Did you ever hear of the PhotoDrama?" They were familiar with JWs, though did not seem to be members. We told them who the REAL "witnesses of Jehovah" were and gave them the newsletter on this.

It is always encouraging to hear someone say they bought the book last year and want more. One lady had received a "Freebee" booklet packet, read it that night, and came back the next day to find out where she could purchase a Strong's and Young's concordance!

One man said we would burn in hell fire because we did not believe in eternal torment. Many people would only read the literature if we used the King James Version...because it was "authorized" by God (?). People picked up everything they could about Israel. Many stared at the chart and were drawn to it. "Reaping all day though their foes were nigh, saving the wheat that it should not die. Gathering the jewels bright and fair, sorting them out with tender care."

I never had the experience of running out of 1<sup>st</sup> Volumes before (80 in 2 days)! We had three other shifts bring more books with them. Thankfully, the brethren were ready, willing, and able.

I listened to hymns as I wearily drove homeward from the fair. At one point on Route 65 I passed the windmill farm. The twirling white windmills suddenly reminded me of angel's wings. I melted into tears of gratitude for the Lord's continual guidance and protection from beginning to end of the week, humbled to have a small share in the Harvest work. "Reaping from seed that was sown in tears, gathering the fruit of laborious years. Looking in hope for the harvest home, Reapers and sowers together come. O! sweet will the meeting be."

"Reaped from the garden, or reaped from the rock...Reaped from the wayside, the wheat from the stalk. Gathered from wealth or from poverty, Grand and blest will the Harvest be!"

#### Sr. Alys Schneider

We had a delightful time at the fair this year. Many of the vendors and several of the public told us that they purchased the Volumes and/or received literature at last year's fair. Our time to serve was on the last Monday through Wednesday of the fair, and compared to last year, we found that the traffic was down on Monday and Wednesday, but much heavier on Tuesday. The last Tuesday of the fair, admission is cheaper and many of the concessions give out freebies and discounts, so, even though traffic is very high that day, the people are rushing more and being pushed forward by the crowded isles. As a result, we actually had more substantive discussions on the slow days, because there was a less frenetic atmosphere and people didn't feel as rushed. Although there were many short discussions and lots of purchases and free literature taken, there were several conversations that were highlights. A man in his 50s asked, "What happens to children when they die?" He explained that, when he was just a child, his younger brother and sister were both killed by a school bus, and he was told by a minister that, because the children were not baptized, they would go to hell. Even though it has been forty years since this happened, his eyes still filled with tears. After a lengthy discussion on the truth from the Scriptures, he said, "I've always believed the way you do, but now I have substantiation from the Bible." He went away with a hand filled with literature and a heart filled with hope and peace.

One lady was walking fast past the booth, but the "Israel: Fulfilling Bible Prophecy" DVD caught her eye and she stopped abruptly. As she reviewed the cover, she said that she was looking forward to Messiah's return because he would "appear to them and they will look upon him whom they have pierced." We explained, "Yes, and at that time, he will turn their hearts of stone to hearts of flesh, and they will rejoice in the privilege that they will then have to be instruments of the Lord's blessing to the 'residue of mankind." We discussed many more prophecies concerning Israel and then showed her the 3rd Volume where Israel is discussed. She bought the DVD and the set of Volumes, and said she was thrilled with the prospect of studying more about the hope for the Nation of Israel.

A younger gentleman asked if we believe in speaking in tongues. He agreed that it is no longer the time for this miracle, and after about a 20 minute discussion on the two salvations, he said, "I like to look at the Bible as a love story. God's truths are unfolding to me more and more every day. You guys have given me some really good encouragement to go back and study." With the materials he selected, we are sure that he will learn what the real love story of the Bible is.

A lot of the people in the area are Baptist and one of the first questions they many times ask is "Are these Studies from the King James Bible?" Most of the folks who asked this question would quickly move on with a "humph!" We soon found that trying to moderate their view of this issue would escalate their defense of the King James Bible as "the only Bible that anyone should use because it was the only Authorized Bible." We found that it was fruitless to discuss the issue, because they are so indoctrinated and believe that all other Bibles that leave out, what we would call, spurious passages "are of the Devil." One man said, "You know who wrote the New International Version? The same man who wrote The Satanic Bible! Revelation 22:18 & 19 says that anyone who takes anything out of the Bible is to be accursed!" And then he proceeded to say that anyone who reads any other Bible translation is of the anti-Christ. This was just a small example of the blind faith and enforced ignorance that will need the Kingdom to erase. One man who asked this question, however, actually agreed with us and proceded to tell us, "When I first started to look into the Bible. I told the Lord that I wanted to know the accurate truth." He staved and discussed various truths for another 15 minutes, taking many selected subjects from the free materials. He said that he wanted to continue to learn the whole truth and not just the creeds of men.

A woman came to the booth and began to review the DVDs and share that it is important to understand the Greek and Hebrew words of the Bible. We pointed to the DVD "The Truth about Hell" which reviews the Greek and Hebrew words on the word "Hell." We shared with her the original definitions and how the translators were biased in their translations of the word "sheol," etc. She admitted that she was at variance with some of the teachings of her church, but, like many, she didn't have an alternative place to go for truth. We discussed many more topics of interest to her, such as the resurrection and how the majority are asleep in their graves waiting for the Messianic reign of Christ and the Church. She was very interested in our interpretation of the Scriptures and stayed for about 20 minutes of discussion. She explained that she was one of the exhibitors at the fair and was selling massage chairs and other such devices, and in passing, Br. Bill said, "That's what you need Estelle." Sr. Estelle had fallen down the stairs that morning and wrenched her back and reinjured her newly mended broken foot. The woman said, "Come with me," and brought Sr. Estelle to her booth, at which time she gave Sr. Estelle a 45 minute back and foot massage, while Sr. Estelle continued to witness to her. When the massage was over, the woman followed Sr. Estelle back to our booth and we told her to pick out anything she wanted, and we would pay for it. She took with her "The Truth about Hell," "Where Was God on 911," "For This Cause," and "The Great Pyramid" DVDs and the First Volume. Before she left the booth, she gave us each a big hug and said how thankful she was that she met us and had the opportunity to learn so much about the Scriptures.

A deaf-mute man came to the booth and was looking over the large Studies in the Scriptures book. He started motioning with his hand and began to write a note: "Do you know who wrote this?" We said "Yes," and before we could answer further, he wrote, "Charles Russell!" and then he shook his finger at us and appeared to be angry. Then he wrote, "Why do you have this?" We answered in a note that we know who Charles Russell is and that we like what he wrote. He turned to the foreword, saw Pastor Russell's name and got real excited, and wrote, "Amazing! I want this!" It was only then that we realized that he wasn't angry, but was delighted. Then he wrote, "I can borrow it from my church library," at which time we realized that he was probably a Jehovah's Witness. We wrote back to him, "But they may not like for you to do that." He quickly wrote back, "BIG DEAL!" which indicated that he had a lack of respect for their controlling authority and that he was willing to put up with persecution from them. He then purchased a First Volume and wrote, "There's something happening with the Witnesses right now and it's big! - a big shake up!" Then he grabbed our hand, thanked us and gave us a "thumbs-up" with a big smile.

We are thankful to the Lord and all of the brethren who have been so willing to provide this wonderful opportunity to glorify the Lord by means of the beauties of His truth. May the Lord continue to bless us all as we seek to honor His character and plan.

#### Lovingly, Br. Bill and Sr. Estelle Gill

"Serve the Lord in truth with all your heart, for consider what great things He hath done for you." 1 Samuel 12:24

The fair was a wonderful blessing. I enjoyed it so much. The people were so nice and sincere. The experiences were a blessing. I talked to a lot of people asking questions about who we were associated with and had a hard time believing we were non-denominational, they were looking in the volumes for a religious group name. Sharing my beliefs with other people was faith strengthening and a blessing from our Father. I didn't have any really big experiences, but had some encouraging experiences. Looking forward to rich blessing in working the Fair next year.

Love, Br. Roger Smith

Thank you for all your efforts in arranging the booth at the Indiana State Fair and providing the opportunity for us to serve. The booth was very appealing to the public and well organized. A great deal of planning and organizing was apparent. We particularly appreciated the many people with whom we spoke. However, the greatest lesson was for <u>us</u> rather than the fair attendees. We marvel at what we know as Bible Students. Time after time we spoke with individuals who had little concept of God's beautiful plan for mankind. We could see their lack of knowing God's many, many promises of an eternal kingdom and not having understanding of doctrines to provide hope. Most expressions revealed very little depth, and understanding was typical of what the Christian world has

established as true. Supplying free truth literature proved very beneficial to many. We hope that our conversations were thought provoking and an encouragement to others. We placed 17 sets of Studies in the Scriptures and tried to encourage all who showed an interest. Indeed, we have a marvelous privilege to see with our eyes of faith the breadth, and length, and depth, and height of his marvelous plan. Eph. 3:18-19

#### Br. Jack and Sr. Donna Whittaker

It was a privilege for Sr. Rachel and me to serve at the 2010 Indiana State Fair booth and have the experience of speaking with the public about God's Plan of The Ages, and the signs in the earth that demonstrate that the kingdom is drawing nigh.

Many people looked at the free literature display rack and turned it around to view all the sides so they could select literature on many different subjects in which they were especially interested. The zip-lock packets of literature containing various booklets and website information were also a popular attraction.

People stopped to discuss their concerns about where this society is relative to the end times; and the large Chart displayed on the wall behind us gave ample opportunity to point them to its time features and the incoming kingdom.

Some inquired what we thought about this Christian Nation permitting a Muslim structure to be built near Ground Zero. One lady wanted to know if we had a "Woman's Bible." I wondered if that was a new gender specific translation, and asked her what she meant. She explained that she was looking for a publication that would describe all the women that were prominent in the Bible. That was one subject we didn't have in our literature, but she was glad to take several others.

Another interested lady had read all the "Left Behind" series of books and wanted to recommend them as good Bible fiction writings. We were glad to tell her that the Truth in the Bible was found in the Studies in the Scriptures, and that it was more valuable than any fiction others would write. She wanted to know more and purchased Vol. 1 and took several literature packets.

One of the more outstanding experiences was when we had a lengthy discussion with a middleaged couple that wanted to know what the Bible taught about earth's future, and would the planet be destroyed? They were familiar with their Bible and appreciated the scriptures we brought into contrast about the physical earth that would abide forever and compared it to the society of today which would give way to the "New Heavens and New Earth." They purchased a Seven in One set, a paperback Volume One, and took numerous pieces of literature from the free display rack. When we pointed out that the volume one was already included in the larger book, they said they understood that, but they wanted to give that and many other booklets and newsletters they chose to their relatives and friends who need to know about the kingdom.

In the several hours we were at the booth, it was encouraging to see how many people wanted literature, and that when we pointed out how many varied topics were covered in one book, four couples purchased the complete seven in one set for their personal study.

Br. Ed & Sr. Rachel Bushlus

I enjoyed the opportunities of sharing Christ, encouraging others in their Bible study and of being able to work with several different brethren. It really is a growing experience and one that I encourage each of you to become engaged in.

--

Br. Aaron Kuehmichel

It was a grand privilege to work at the Indianapolis Fair, only made possible by the Lord through Sharon Lalik. She minded my responsibilities enabling me to serve.

I especially appreciated serving with Sr. Alys, as we began colporteuring 48 years ago and have served together with others at fair booths and have always considered it a privilege, though very much opposed by the flesh. I got into various discussions, but thankfully none were violent in word or action as I've experienced in the past.

Some discussions centered on the following:

Trinity—because at Jesus' baptism there were the Father, Son and holy Spirit (as a dove).

Rapture—because, though not worded as such in the Bible, the Bible proves its concept. Second Advent (Presence)—when every eye shall see Him (which certainly isn't now)!

Apostolic Group—told this Christian man that because he was baptized in name of Father, Son and holy spirit, he was not baptized and saved because Acts 2:38 says to be baptized in the name of Jesus only.

This time I took a very pointed approach to specific questions asked—which allowed more exchange. As an example—

When the Lord comes—to me He is already initially present.

Re Trinity—to me, the Scriptures teach the Father and Son are two separate persons and the holy Spirit is God's influence.

Hell—I believe the biblical hell is a condition, not a place. "What about heaven?" Rapture—to me, I cannot see a God of love taking me to heaven as I'm driving a car and causing an accident to others. "What about in a moment, twinkling of an eye?

The experience proves to me to keep the Scriptures as proofs in mind and heart. I often do mental gymnastics on doctrinal points in proof of my beliefs. There were some challenges I never faced before, so that is good to reconsider. I recall what Br. Gene Burns stressed probably 20-30 years ago: you give a reason for the hope that lies within YOU—that's the test—not necessarily convince someone else, as I always felt I had to do.

Thanks for the privilege, for the accommodations, and especially to the Lord for His overruling.

#### Sr.Merrily Wesolowski

I enjoyed being of service to the Lord through your efforts. I have two witnessing efforts that stand out in my mind. The first was with one of the gentlemen from the Gideons. I had accidently knocked over a basket and it ended up under the curtain. When he sent it back he included a pamphlet, so I returned the favor and sent him a booklet about God's Plan and you are in it. He must have read it because he came back the next day and asked if we believed in the trinity and we told him no. I got out my Diaglott and showed him John1:1 in the interlinear and he was speechless but then managed to ask if we

believed that there was more than one god. We answered yes and he left. I hope if it is God's will that he was left with something to think about. The second was a husband and wife that stopped to look at the chart. I started a conversation with him and became amazed at his depth of knowledge. I was able to let him know that the restitution work that he was expecting was going to happen during the Millennial age and showed him where it was on the chart. They left with a set of volumes and I am confident that at least he will read it. Thank you for your continued work in the Lord's service.

#### Sr. Lois Talley

One man came to the booth after looking at the revolving literature stand told Sr. Karen that he was studying the Divine Plan of the Ages and that it was very deep. She pointed to the Divine Plan of the Ages volume and asked if he recognized it. He exclaimed that "Yes, it is!" A short discussion followed.

A young seminarian and his wife, both looking younger than twenty years old, approached the booth. Their eye was caught by the \$5 offer for the Studies in the Scriptures. Encouraged by his wife, the young man entering Cincinnati Bible College appreciated how the Bible doctrines are outlined in the volumes and purchased a set.

After purchasing a set of the Volumes, a man with a Fellowship of Christian Athletes cap confessed that he never even thought he'd be at the Indiana State Fair that day. While attending the Indianapolis Colts camp in the morning, he met an acquaintance he'd known a few years ago. The acquaintance invited him to go to the fair with her. The gentleman stated that it was the Lord's providence that had brought him to our booth that day!

Various individuals who approached us indicated some knowledge of the Bible Students. One lady had purchased all of the DVDs offered at the 2009 State Fair and was looking for new DVDs to obtain. Another man indicated that he had read several of the booklets from Bible Student websites. Others mentioned literature they had picked up last year at the booth.

One woman who saw our booklet, "How to Study the Bible and have it make Sense," mentioned how hard it is to understand the Bible. She gladly took a packet of material.

Br. John and Sr. Karen Baker

Sr. Karen and I had a wonderful time witnessing and sharing at the Fair. We visited the fair booth the weekend prior to our scheduled time to visit the brethren and see how things were laid out. When our scheduled time came we were very blessed by the experience. We had a chance to live 2 Tim 2:24 "And the servant of the Lord must not strive; but be gentle unto all men, apt to teach, patient."

Most people simply passed by the booth, several looked with curiosity, and some approached. I had a tendency to engage those who approached with some concepts of the truth, but most were not ready, even for very basic ideas. Sr Karen simply told them that these books and pamphlets were a tremendous blessing to her personally and had given real meaning to God's plan as revealed in the Bible. That was enough for most folks. They wanted a blessing from the Bible and needed some help. I later simplified my approach and let the more curious engage me with added questions. Soon the exchange of information was happening in a more natural manner. We wanted to let the Lord direct. It was wonderful to see the dedication of the Brethren, and the appreciation of many people who could tell that the materials were being practically given away by honest and dedicated people who simply wanted to share blessings - with no pressure.

At the end of the day we were tired, refreshed, and very blessed.

#### Br. Harry & Sr. Karen Wildblood

I was so thrilled to be able to work the whole day with Bro. Mark on Aug. 8th. This was on a Sunday so I figured it would be a busy day with families and all. I arrived Saturday evening and rested up. We had a quick breakfast in the hotel then off we went bright and early. What a glorious day it was. It was sunny and warm. Once there, we set up our area of "the wonderful words of life." What amazed me was all the different material that was available from a wide variety of classes. It was great to know we had the tools for any questions that may arise. The surroundings were great. We were next to a very pleasant vendor there named Lydia. (Great Bible name). As the day passed, of course, it grew very crowded and there was a steady stream of people walking down in front of us. We both had a few good conversations. I believe some gentleman came back to buy a Seven in One. We sold a few DVD's and got a lot of long looks, probably at the chart behind us! I was so wrapped up in being there I never made it out for lunch. That was fine with me. The Lord overruled and truly blessed us with a wonderful experience. I thank Bro. Mark for organizing this event and all the details that go with it. May the Lord be with us in many years to come.

Sr. Lyn Reeland

What a blessing it was to be at the Indiana State Fair. We enjoyed the fellowship with the brethren we were privileged to work with and found it inspiring to observe their spirit and love for the Lord, as they gave their witness. At the fair booth we were reminded over and over again just how blessed we are to know the real character and plan of God! What a great joy it was to assure any who would stop and listen, that no one would be left out of this great and loving plan. Telling others that God has permitted evil but isn't responsible for it and that when all is said and done all will be blessed by this experience reminded me over and over why we rejoice in such hope!

We thank the Lord for the many pleasant and uplifting conversations we had with those who appreciated spiritual things and for the conversations with those not yet able to see the broadness of God's love. As we watched the majority of the people walk right past the booth with their eyes upon the many trinkets around them, we received a good reminder of just how deceptive and distracting the things of this world are.

What a blessing it is to know the truth and what a double blessing it was to share it with so many in one place!

Br. Dan Monette

I really appreciated having the opportunity to see Sr. Lynn York "in action" - calling out to everybody who passed by to stop and see the tools we have to help in understanding the Bible - and to learn from her. Many people stopped and purchased materials only because of this outgoing approach.

Another aspect that impressed me was the importance of witnessing to the fellow vendors - especially since usually you can spend more time with them than the few seconds you get with the one time passers by.

One time I was walking outside on my way to get dinner and I passed by a booth of Christians that were passing out little booklets on 'being saved' so as not to "burn in hell eternally". I took one and left and while I was eating - I got a strong feeling that I should witness to these people. So on my way back I asked one of them what will happen to all those people who never heard of Jesus - he tried to answer but he recognized that he really did not have a good answer for that and it bothered him, in the sense that he wanted a good answer. I tried to give him an answer with a couple of scriptures and then went back inside to our booth. When I got there I saw a lady with two teenage children talking to Bro. Mark and being very interested in what we had. They left and later on that day they came back - with the very man I tried to witness to outside - they were his family. They had brought him especially to show him what we had - and to his great surprise - I was one of the vendors! He said that he was still thinking about that question and he needs to find an answer. I was happy to give him the 'Truth about Hell' and 'God's Kingdom' videos in addition to what they purchased, and pray that they watched them and learned how beautiful is the character of God and how wonderful His plans.

I'm thankful for the opportunity to make the truly good news available to those looking for hope and meaning in life...

Thank you Bro. Mark and the entire Chicago class for your efforts and support!

May the Lord be magnified!

Sr. Claudia Tosa

I had the privilege of working at the booth with br. Mark on the first day of the fair. I quickly realized that this was a very relaxed environment and that I likewise should relax and enjoy the connections that we can make with those who will walk by and glance at our stand. By far, the most prevalent question, after looking at the chart and associating that this is a religious booth, was "what denomination is this?". I thought it is interesting because the way that our materials appeal to the onlooker make them think right away that something is "different", and that opens their curiosity to learn more if they are so disposed. It is a challenge to win a few seconds of attention from the passers by, in the hundreds of marketing appeals and attractions at a fair of this size, and I think the new chart drop with the great colors and pictures wonderfully helped to stand out. The DVD's, free newsletters, info packets and highlighters were also appealing and an easy way to invite and encourage interest. A number of interesting conversations - a few about the rapture - many wanted to know what we have and think about it, and a few about Israel. The seven-in-one books were an appeal due to their high quality binding and

unbelievable price - considering the value - and it is the value that was being so very well presented by br. Mark. The outline of all the chapters was a helpful tool for that. The 2-5 minute review of all the topics in the volume - optionally going in depth on every hint of more interest - was a great approach to present the riches of the biblical truths contained in the books, and how they can have an effect on you personally. One man came back after a few hours from his first stop and purchased the 7-1 book, evidently the reasoning just resounded with him. A random sound bite: "She: ok, maybe we should get a set for your mom. He: What do you mean for my mom? I want a set for myself!"

#### Br. Kris Knapczynski

I was very thankful to have the privilege to work at the Indiana State fair with different brethren. What a great way to serve the Lord together! Even our class, Northwest Indiana Bible Students, shared in the joy. Those who remained at home shared the privilege by prayer, eager to hear the experiences of those who attended the fair. The fair activity was energizing to all.

I was curious whether there would be a difference serving at the end of the fair instead of at the beginning. Some folks who came to the booth told me that they already had received the packet of freebies, and stayed to check out the displays. No Spanish-speaking folks passed by to the best of my knowledge; last year there were a few. Perhaps school began session because it seemed that fewer children were present. Everyone was very polite. Basically it was about the same experience as 2009, a refreshing blessing.

Thursday, August 19, we ran out of the handouts that included *How to Study the Bible...*, so we began to distribute the booklet from Br. George Wilmott that describes the Chart of the Ages. People were delighted to receive it, especially since the large chart that was hanging at the back of the booth drew their attention. I am not sure how "cost effective" the distribution was contrasted with the packet of freebies, but it was well received.

One sister in our class commented that it seemed as if there was some "binding of the broken hearted" among the people who passed the booth. That was my experience, too, especially Saturday, August 21. One lady, Patty, "teaches the Bible to women who grew away from it." Her son is dying of cancer and he does not know the Lord. Patty shared that she never had so much peace in dealing with this tragedy in her/his life until now. The Lord's plan is the best!

Without the tables inside the booth, the extra space made working much more comfortable. Thanks for the water!

By the Lord's grace, we hope to participate in this blessed opportunity next year.

Thank you for all your labors, organization, support, flexibility, Mark! Because this event became a reality, brethren (me, too) received untold heart uplifts.

Sending warm Christian love.

In the only hope -- Nancy Machacek

# 2. 2010 INDIANA STATE FAIR AUGUST 6-22 UPDATED 9.11.10

DATE	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
DAY	FR	SA	SU	МО	TU	WE	TH	FR	SA	SU	МО	TU	WE	тн	FR	SA	SU
9-2	RCM MK	CF MK	LR MK	RS MK	RS MK	RS MK	МК	CT MK	LY MK	LY AS	BEG	BEG	BEG*	MW AS	MRT	AK TNM	DM MK
2-6	RCM MK	ЈКВ	LR MK	NK LT	NK LT	JDW	нкw	СТ МК	LY MK	LY AS	BEG	BEG	AS ERB	MW NM	MRT	AK TNM	DM MK
6-9	KK MK	JKB	МК	NK LT	JDW	JDW	нкw	CT MK	LY AS	LY AS	BEG	BEG*	MW AS	AS	MRT	AK TNM ** DM	DM MK
RM 1	R C C F	LR	RS	RS	RS JDW	JDW	СТ	LY CT	LY	BEG	BEG	BEG	MW	MRT	MRT	AK/ DM	
2	мкмк	MK	MK	MK	MK	MK	MK	MK	AS	AS LY	AS	AS	AS	AS	AK	MK	

#### SET UP ON THURSDAY

LAST SUNDAY 9AM – 8PM

JKB	JOHN/KAREN BAKER		DM	DAN MONETTE				
ERB	ED/RACHEL BUSHLUS		LR	LYNN REELAND				
CF	CRISTINA FILICKY + JACOB		AS	ALYS SCHNEIDER				
BEG	BILL/ESTELLE GILL		RS	ROGER SMITH				
МК	MARK KANDEL		MRT	MAR/ROBERTA TABAC				
NK	NANCY KLEPPE		LT	LOIS TALLEY				
КК	KRIS KNAPCZYNSKI		СТ	CLAUDIA TOSA				
AK	ARRON KUEHMICHEL		MW	MERRILY WESOLOWSKI				
NM	NANCY MACHACEK		JDW	JACK/DONNA WHITTAKER				
TNM	TOM/NANCY MACHACEK		нкw	HARRY/KAREN WILDBLOOD				
RCM	RUSS/CAMILLE MARTEN		LY	LYN YORK				

What a nice blend of friends and brethren at this year's fair! Thank you <u>all</u> for your help. -- mk

### **2010 Indiana State Fair Literature**

ITEM	2009	2010
7-IN-1	104	65
SET	44	62
DPA	236	155
DPAs	6	6
DPAp	4	0
DPAc	7	5
	0	0
PYRAMID	13	26
WGPE	27	0
FTCe	43	47
FTCs	13	9
911	81	65
CREATION	39	34
KINGDOM	28	48
HELL	22	31
ISRAEL	18	8
MISC	1	2
CAN BONES	28	27
MILLENIUM	15	0
B. GOODMAN	14	0
RADIO	100	0
TOTALS	843	590

62 SETS 63 7s 153 DPAs 302 DVDs 2800 FBS-en 100 FBS-sp 600 HGHLTRS X BIBLE 411 X END TIMES X FW DPA X MAG X FW HELL **X SPIRITISM** X HERALD **X BS REVIEW X FW CHART** 

"X" means the counts were not kept.

If estimates were to be made, the literature rack has 4 sides. Each side held about 8 different items. These were replenished throughout the day as needed. One person might take 1 or 2 items. The next would take 10. On a busy wave of public the count would be very high. On slow shifts it might be very little.

An estimate of 30-50 magazines/newsletters per shift x 3 shifts x 17 days = 1530 to 2550. Or another estimate would be 1 magazine/newsletter for every Free-bee packet handed out... 2800. So the total free literature items were somewhere around 1530-2550-2800. It would have been a tedious burden on the brethren to keep accurate records of these items... they were all FREE. Magazines were from past issues, mailings and witness efforts. Newsletters were from past issues. Some newsletters were downloaded and printed from the Internet... others were in mixed boxes. Some magazines were 40 to a box. Others were 160 per box. As they were used, they were replaced. We were glad so many were taken and it seemed they were only taken by those interested in the subjects. That was good.

I checked the trash periodically and never found discarded items from the booth. I'm sure there were some... but very little. That was a good sign. Everyone liked the highlighters, especially the children!

#### ESTIMATED EXPENSES

Note: Aside from the booth rental, the other expenses were covered by personal donations of various brethren. Proceeds from literature sales were used to offset some expenses. Left over literature will be used in future witness efforts.

ITEM	DESCRIPTION	COST
<b>BOOTH RENTAL</b>	FEES TO INDIANA STATE FAIR	1123.50
MOTELS *	35 ROOM NIGHTS X \$50.99	1784.65
PARKING	17 DAYS X 2 SHIFTS X \$5	170.00
ADMISSION	20 X \$8 FOR EXTRA TICKETS OVER 34	160.00
FREEBEES E	2800 X .50	1400.00
FREEBEES S	100 X .50	50.00
HIGHLIGHTERS	600 X .65	390.00
7-IN-1	63 X \$5	315.00
NB SETS	62 X \$17.50	1085.00
DPAs	153 E, 6 SP, 5 C	266.50
LIT POSTAGE	\$10	10.00
FW MAG	250 X .50	125.00
PRINTING	INK & PAPER TO DUPLICATE NEWSLETTERS	168.00
DVDS	302 DVDs IN JEWELL CASES	402.00
MISC	BANNER, BOXES, BAGS, MISC MATERIALS	444.00
	SUB-TOTAL	7893.65
	LITERATURE SALES	-930.00
	CLASS FUNDS	-2908.15
	PRIVATE DONATIONS	-4055.50
	BALANCE	0.00

\*Some brethren stayed in a different motel on their own.